

# THE ANVIL



HAMMERING OUT NEWS, EVENTS AND KNOWLEDGE FROM SUMMERS MANUFACTURING

Prepay & Save

Fall Tillage  
Savings Extended

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New Tools to Turn Heads

Maintenance Tips: Helpful  
Tips to Get Your Supersprayer  
Ready for Winter



## We Have A Winner!

*Illinois man awarded set of Rolling Baskets at Farm Progress Show*



*John Blosser,  
- Morton, IL*



John Blosser was the lucky winner of a set of Summers Rolling Baskets. The Illinois resident registered for the prize at the Summers booth during the Farm Progress Show in Decatur, Illinois.

Blosser farms with his father in Morton, Illinois. A Summers technician recently installed the Rolling Baskets on Blosser's Case IH 690 just in time for fall tillage. With their patent-pending internal mud scrapers, he'll be able to manage residue no matter how wet and mucky things get.

## ***R&D is Alive and Well***

Field Tested Tough™ isn't just a saying at Summers, it's exactly how we keep producing cutting-edge, tough-as-nails agriculture equipment that farmers have come to know and trust.

It was the founding principle that put Summers on the map 50 years ago, and it still holds true today thanks to an extensive research and development process involving countless man-hours, numerous visits to the field and seemingly constant tweaking.

But every now and then, we quit tinkering long enough to unveil finished products that we believe are fit for any field. Two new pieces of tillage equipment we're particularly proud of are the VT Flex Applicator, a customizable fertilizer application tool, and the VRT3530, which builds on the success of the VRT2530, our original Variable Rate Tillage™ tool. You can learn more about each of these by reading the adjacent article.

Oh, and keep an eye out for the next installment of The Anvil, where we'll delve into the details on our latest innovation, the Spray Fill Xpress. It's our patent-pending sprayer fill system that can increase your sprayer productivity by more than 80 percent.

*You have  
our word on it.*

**BRIAN  
PERKUHN**  
Vice President  
of Sales



# ***New Tools to***

## ***VRT3530, VT Flex Applicator Newest Offerings from Summers***

**Summers Manufacturing is never satisfied with "good enough."**

Combine this with the fact that farmers are continually refining their approaches in order to squeeze the most bushels from each precious acre, and it's no wonder we're always searching for the next best piece of equipment.

Consider the latest introductions into our tillage line of implements: the VRT3530 and VT Flex Applicator. Each was in response to the needs of farmers looking for the greatest versatility and efficiency in the field.





# Turn Heads

## VRT3530

Based off the success of our VRT2530, and per suggestions from farmers, the VRT3530 is a Variable Rate Tillage™ tool that boasts the same on-the-fly features as its predecessor, but with a unique twist in the blade configuration. Here's what it has to offer:

- **Dual-mounted 22-inch disk blades throughout.**
- **Hydraulic hitch to adjust aggressiveness without leaving the cab.**
- **Disks factory set at 12 degrees, but adjustable from 5 to 24 degrees.**
- **Efficient operating speeds between 7 and 10 mph.**
- **Active hydraulic down pressure on the rolling baskets.**
- **Sizes range from 26 to 40 feet.**

While the VRT2530 is more of a hybrid tillage approach — front disks for conventional and rear coulters for vertical — the VRT3530's disk-disk configuration is more purpose built. By raising and lowering the front or rear sections, a farmer can fine-tune the approach to fit field conditions, making it the ideal machine for conventional tillage methods, seedbed preparation, and fall tillage and residue management.

## VT Flex Applicator

With such an extensive line of equipment — from land rollers to rock pickers to tillage — we are especially excited to introduce another category in the mix: direct fertilizer application. The VT Flex Applicator is a new, patent-pending and fully customizable fertilizer tool that not only sizes residue, but also precisely places up to three mediums at once (dry, liquid and NH<sub>3</sub>). It also boasts:

- **Single point depth control.**
- **The ability to independently vary the depth of each fertilizer type.**
- **Patent-pending tool-free machine leveling.**
- **Independently mounted, adjustable disk levelers.**
- **Targeted application speeds of 6 to 8 mph.**
- **Flexible spacing for 10-, 15-, 20-, 22- and 30-inch rows.**

The complete VT Flex Applicator system includes tips, air delivery and NH<sub>3</sub> delivery systems. Users can also choose between five coulters blade options, as well as customizable application knives. Coulters spacing can be set for on-row, mid-row or simultaneous residue slicing.

The VT Flex Applicator and VRT3530 are two new examples of how Summers is constantly creating new and improved equipment to help farmers feed and fuel the world. Visit [summersmfg.com](http://summersmfg.com) today or call your local Summers dealer to find out more.



# Maintenance Tips

## **Helpful Tips To Get Your Supersprayer Ready For Winter**

Downtime is costly, which is why successful farmers take special care to properly maintain their equipment during the off months. With winter fast approaching, it's the perfect time to maintain your Supersprayer so it's ready to go for next season.

Because water expands when it freezes, it's critical the proper steps are taken to prepare a sprayer during the cold months to avoid costly repairs. Here are a few tips to make winterizing easy.

### **Rinse**

Prior to storing a sprayer for the winter it needs to be thoroughly rinsed of all chemical residues. Don't just fill it once, but instead rinse the sprayer several times with a small amount of clean water.

After this process, make sure all water is drained from the sprayer so freezing causes no damage. Once the inside of the tank is cleaned, don't neglect the outside, which should be rinsed with clean water as well.

Always remember to read the label of the pesticide, herbicide or fungicide used and wear appropriate personal protective equipment when cleaning.

### **Clean**

With the tank rinsed, it's time to decontaminate it. Remember to run the cleaning solution through the entire system, including agitation and return lines. Rinse clean water through the system after it has been thoroughly cleaned, opening nozzles and running water until only clean water comes out.

### **Maintenance**

Now that your Supersprayer is rinsed and cleaned, carefully inspect the system making note of any maintenance concerns and repairing them. Look at the nozzles, screens, hoses, valves, pumps, boom and tank. It's also an ideal opportunity to check the tank integrity, as well as make any modifications.

### **Storage**

With the equipment cleaned and maintained, put it in the barn, right? Not exactly, as proper storage will assure the sprayer is ready to go for the following season. Any removable parts — nozzles, filters, tips, check valves, screens, pressure gauges, etc. — should be removed to ensure that there is no damage during storage. Store these at temperatures above freezing, and be sure to clean filters with soapy water before storage.

The last step is to circulate antifreeze throughout the system including the boom's hoses. Cap the boom nozzles, keeping in mind that one or two nozzles may need to be left open to ensure total circulation. If so, cap them when the system is filled to assure antifreeze is in the entire system. If you have foam markers and flow meters, don't forget to clean these, too.

# Prepay & Save

## Early Bird Gets the Deals at Summers

In December, Summers will kick off a prepay program to offer even more incentives for valued customers. By paying for orders ahead of the deadline, they can save up to an additional 5 percent on top of other discounts.

Customers will receive the full 5 percent discount if their order is paid by midnight Dec.10. The discount decreases by 1 percent each consecutive month, so it makes sense to take advantage of the full savings early with your parts order! The program ends March 10, 2016.



For more information, visit [summersmfg.com](http://summersmfg.com) or call your local dealer.

# Christmas is Coming Early!

## Early Order Parts Program Kicks off December 1

It doesn't matter if you've been naughty or nice, because the Summers Early Order Parts program is for everyone. Beginning Dec.1, 2015, order anything out of our Master Parts Price list and receive 25 percent off (minimum orders of \$1,000). That means you can stock up on all your upcoming parts needs, from blades or harrow teeth to the everyday wear-and-tear items, and be fully stocked for 2016.

The Early Order Parts program runs through February 1, 2016, so there's time to get your list just right. However, there are incentives for ordering as soon as possible, as products will be shipped on a first-come, first-serve basis.



For complete details, talk to your local Summers dealer, or visit [summersmfg.com](http://summersmfg.com)

# Fall Tillage SAVINGS EXTENDED

## September 30 deadline pushed until November 30

With the success of the Fall Tillage Savings program so far, and because freeze-up is (hopefully) still a ways off, we have decided to extend the program through November 30, 2015. Take this opportunity to save up to \$5,500 on the purchase of Superchisels, CoulterChisels, DiskChisels and all series of Diamond Disks. It's the perfect incentive to upgrade your tillage arsenal and handle fall residue management, as well as prepare your seedbed for spring planting.

And loyal customers who purchased Summers equipment during the past two years can take an additional 25 percent off the credit voucher.

For full details, visit [summersmfg.com/fallsavings](http://summersmfg.com/fallsavings). Or talk to your local dealer. Find them at [summersmfg.com/dealer-locator](http://summersmfg.com/dealer-locator).

**SUMMERS**  
FALL TILLAGE SAVINGS  
UP TO  
**\$5,500**  
CREDIT  
Valid through November 30th, 2015

Summers Manufacturing is offering up to \$5,500 off a qualifying purchase from our Fall Tillage Lineup!\*

Qualifying Fall Tillage equipment includes Summers Superchisels, CoulterChisels, DiskChisels, and Diamond Disks.

\*Offer valid on qualifying purchases of Superchisels, CoulterChisels, DiskChisels, and all Diamond Disk series made through Nov. 30, 2015.

**SUMMERS** FALL TILLAGE SAVINGS  
Bring this Summers Manufacturing voucher to your local dealer and receive up to **\$5,500 off** a purchase from our Fall Tillage Lineup!\*

Superchisels (must include harrows)	CoulterChisels/DiskChisels	Diamond Disks (All series)
16' - 30' size <b>\$2,500</b>	16' - 20' size <b>\$2,500</b>	16' - 21.5' size <b>\$2,500</b>
32' - 44' size <b>\$3,500</b>	24' - 28' size <b>\$3,500</b>	24.5' - 32.5' size <b>\$3,500</b>
54' - 60' size <b>\$5,500</b>	32' - 40' size <b>\$5,500</b>	38.5' - 47' size <b>\$5,500</b>

For full program details, visit [summersmfg.com/fallsavings](http://summersmfg.com/fallsavings)

Valid through November 30th, 2015  
Summers Manufacturing Inc. • 103 Summers St NW • Devils Lake, ND 58301

\*Offer valid on qualifying purchases of Superchisels, CoulterChisels, DiskChisels, and all Diamond Disk series made through Nov. 30, 2015.



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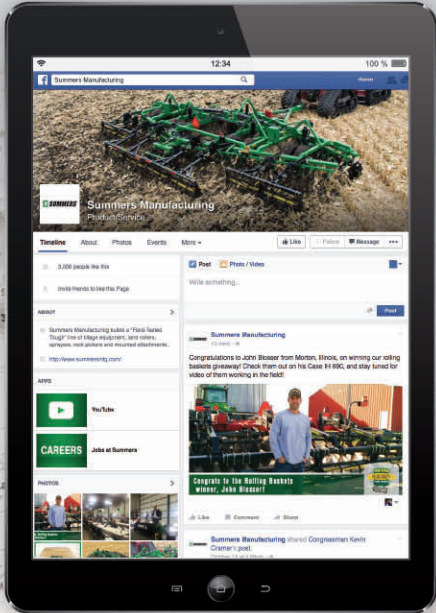


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Stay tuned for more updates and information from Summers in our next newsletter. Until then, stay connected by liking us on Facebook, subscribing to our YouTube channel or visiting with your local dealer.

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